

SIB CELEBRATES 25 YEARS

MESSAGE FROM

THE FOUNDER & MANAGING DIRECTOR
MR. JAMES WANGUNYU

For the last 25 years SIB has been building the infinite engine for the model of a fully-fledged Investment Bank in Kenya to compete with any established Investment Bank in the world.

Today as we celebrate 25 Years, we are officially launching Mansa^x Fund, A Global Multi Asset Strategy Fund which is powered by SIB as the First Online Trading Money Manager in Kenya. The Fund achieved a 24% p.a. return in 2019.

We have also unveiled our new logo that has a simple sophisticated look in line with modern global standards. This look is intended to appeal to discerning investors. The growth of SIB has been both strategic and intentional with an emphasis on making stakeholder relationships our priority.

In line with our innovative nature, we are currently establishing a discretionary fund to deepen financial inclusivity. This fund will be distributed through innovative technological platforms. With all these advancements in capital markets, we are indeed ready for a critical take off.

We would not have achieved these great milestones without the support of all our stakeholders including but not limited to our esteemed clients, Local and International Stockbrokers, Local and International Investment Banks, Local and International Commercial Banks, SCFM Limited - Scope Markets Kenya and other liquidity providers, Institute of Certified Investments and Financial Analysts (ICIFA), Fund Managers, Nairobi Securities Exchange (NSE), Central Depository and Settlement Corporation (CDSC), Kenya Association of Stockbrokers and Investment Banks (KASIB) and our Regulator The Capital Markets Authority, to whom we owe immense gratitude.

Our inherent motto “**Royal Service with Integrity**” will continue to guide us now and in the future.

James Wangunyū - *Founder & Managing Director*

Our Team

A TEAM THAT DELIVERS TRUST



FA James Wangunyu
Founder & Managing Director



FA Job Kihumba
Executive Director, Corporate Finance



Donald Wangunyu
Executive Director



Pauline Mwai CPA
Executive Director, Finance



Nahashon Mungai ACI
Executive Director, Global Markets

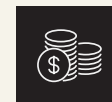


FA Nickay Wangunyu
Executive Director, Strategy & Operations



George Brian Akello
Independent Director

SIB Company Figures - KES



750 Million
Shareholders' Funds



11.5 Billion
Assets entrusted to us

239 Billion
Transactions handled by SIB

OUR MILESTONES

SUCCESS IS A JOURNEY



STANDARD STOCKS LTD.

Registered as Standard Stocks Ltd. on 7th February, 1995. Licensed as Stock Brokers. Our 1st Office, Rehani House, Koinange Street. Only 5 employees



1995

2003

STANDARD INVESTMENT BANK



Licensed as an Investment Bank. Moved offices to Hazina Towers, Utalii Lane.



STANDARD INVESTMENT BANK



BEST INVESTMENT BANK

1. Best Investment Bank - Think Business Awards.
2. Best Performing Stock Broker - Think Business Awards.

Moved Offices to ICEA Building

2008

2016



LARGEST TRANSACTION

Advised on Kenya Electricity Generating Company Ltd KES. 28 billion Rights Issue Offer.



FIRST ONLINE FOREX MONEY MANAGER

SIB was licensed as the first Online Forex Trading Money Manager in Kenya, by the CMA, under the CMA Online Forex Trading Regulations, 2017 trading as Mansa^x. Mansa^x is a Global Multi Asset Strategy Fund.



2018

2019



24%p.a.

In 2019 Mansa^x achieved an Annualized Return On Investment of 24%. This return has been made against a backdrop of strict adherence to the investment strategy of the fund while working within a robust risk management framework.

ALPHA RETURNS WITH MANSA^x IN THE GLOBAL MARKETS

Anytime you are looking at Kenya the investment opportunities available are shares, stocks, property, land, fixed deposits and government securities. Are there better options? Yes!

The Capital Markets Authority enacted the Capital Markets Online Foreign Exchange Trading Regulations in 2017. Under these regulations a “money manager” is defined as an entity licensed by the Authority to engage in the business of managing the online foreign exchange portfolio of an individual or institutional investor in return for a fee based on a percentage of assets under management. “Online foreign exchange trading” means the internet-based trading of foreign exchange and includes trading in contracts for difference based on a foreign underlying asset.

According to a 2016 report released by the Capital Markets Authority, over 50,000 Kenyan traders were trading with offshore regulated and unregulated entities. This posed a risk to local investors who had no recourse in case the said entities mismanaged their investments. It is this concern that led the National Treasury through the Finance Act, 2016 to authorize the Capital Markets Authority to regulate and supervise the online FX market in Kenya.

In December 2018, SIB was licensed as the first Online Forex Trading Money Manager in Kenya, by the CMA. To date, it remains the ONLY licensed money manager in the space of trading global markets on behalf of investors. Under the Online Forex Trading Money Manager license, SIB launched the first ever online trading money manager fund called Mansa^x.

The Mansa^x Fund is a Global Multi Asset Strategy Fund that invests in the global online foreign exchange markets whose primary objective is for

the investor to achieve capital growth. The fund focuses on trading online Foreign Exchange in the currencies of the world’s major economies (G10 countries). It has exposure to price changes in precious metals, commodities, single stocks and stock indices.

This strategy is informed by the fact that online Foreign Exchange is the largest traded and most liquid of the asset classes, that it has a low correlation with other markets; and is tradeable 24 hours a day across multiple time-zones.

Using proprietary in-house methods and processes, Mansa^x maximizes opportunity, minimizes drawdowns and identifies and capitalizes on nascent trends. In addition to a robust operational and oversight framework, strong money management is used to optimize risk and return objectives of the Fund.

Mansa^x seeks to offer Kenyans access to alternative asset classes to diversify their investment. The traditional investment options available

definitions, Mansa^x powered by SIB is a global fund with a local presence.

In 2019 Mansa^x delivered an annualized return of 24%. This return is made possible primarily by the fund’s ability to invest in a wide array of assets which were not available to local investors before. These include but are not limited to most of the world’s currencies, precious metals such as gold and silver, commodities such as oil and natural gas, global stock indices such as the S&P500 and the Japanese Nikkei as well as majority of the global single stocks including Facebook, Netflix and Amazon.

Additionally the fund utilizes a unique tool called leveraging. This is the ability for the fund to trade with extra borrowed funds to increase the returns to clients. This means that the fund has the ability to trade with more funds than those contributed by clients which multiplies the returns made. This model has always been used by foreign hedge funds and Mansa^x is the first local fund to utilize this model of trading.

The fund utilizes a conservative trading model with a bias towards consistent returns whilst utilizing long term trade views. Mansa^x has invested in a state of the art fund management software and risk management tool that adds extra protection to client funds. Additionally, the fund has implemented very high standards in risk management including policies aligned to international best practice. This minimizes the risk to client funds. **Mansa^x is therefore, in all ways, a global fund with a local presence.**

[Nahashon Mungai - Executive Director, SIB Global Markets]

IN 2019 MANSA^x DELIVERED

AN ANNUALIZED RETURN OF 24%.

to Kenyans are historically very limited which has led to investor fatigue amongst Kenyans. Participation by Kenyans in the local capital markets have fallen to historic lows as a result.

With the Mansa^x fund, Kenyans have the unique opportunity to access global markets with a local investment bank holding their hand. In all